



*LOGISTIC & INTERNATIONAL FORWARDING AGENTS*

REACH THE WORLD AS YOU NEED IT



# STANDING OUT IN THE WORLD OF DELIVERIES



Bianchi Group is one of the leading companies within the **international shipping** business thanks to the **tailor-made service** that meets every single need.

The passion and professionalism of the people involved (300 employees for an annual turnover that exceeds 65 million Euro) together with technological excellence, have enabled the Bianchi Group to operate in markets around the world with a fast and widespread coverage.

In addition to road and air/sea shipments, the **many operating locations and logistic centres**, enables Bianchi Group to offer complete assistance with the shipment process.

Over the years, major businesses have selected Bianchi as a partner to operate in a variety of areas including: **fashion, lighting, chemical, industrial, economy and hi-tech, automotive, e-commerce and valuables**.



Above all, Bianchi means “**experience**” it is no coincidence that during its life the company has taken fundamental steps, which have marked a steady growth for almost a century. Founded in Chiasso, Italy, in 1924 by Fortunato Bianchi, it played a role in the resurgence of international trade after the Second World War. It was then taken over by Adolfo Segmüller, who brilliantly directed it up to the early 80's.

The current management of **Enzo Cantelli** (for Switzerland) and **Mario Pittorelli** (for Italy) has ensured the subsequent development and expansion.

This “dynamic duo” has proudly put their signature on a number of on many company objectives.

# VALUES THAT SET TIME

**1924**

The Company  
was founded.

**1951**

**Opening**  
in Milan:  
the first Italian  
branch.

**1980**

**Opening**  
in Montano Lucino  
(CO), the branch  
office for freight  
traffic.

**1996**

**Inauguration**  
in Cernobbio (CO):  
the first Bianchi & C. Srl  
logistics warehouse.

**2000**

From Montano Lucino  
(CO) to the **new branch**  
in Casnate con Bernate,  
7,000 sq.m of warehouse  
space, 1,500 sq.m  
of office space.

**2004**

**Opening**  
in Casnate con Bernate (CO)  
of Bianchi  
Air-Sea-Freight Srl.

**2005**

**Opening**  
in Novazzano (Chiasso):  
the new headquarters  
of Bianchi & Co. Sa,  
3,300 sq.m warehouse  
space, 2,000 sq.m  
of office space.

**2006**

**Opening**  
of the Hong Kong:  
the sea / air traffic  
branch.

**2008**

**Construction**  
of the new warehouse  
in Montano Lucino (CO).  
A new impetus  
to logistics services.

**2016**

**Opening**  
of a branch in Veneto.  
A new flagship for  
the Italian market.

**2017**

**Opening**  
of Bianchi Modena  
and Bianchi Florence  
branches.  
The expansion  
is ongoing...

## OUR BENEFITS

### EFFICIENCY

Offering the best!

### QUALITY

Essential to be competitive

### PERSONALISED SERVICES

Our company's philosophy

### VALUES

...Written in our history

### EXPERIENCE

Know-how gained in the field

### FLEXIBILITY

Proactive, with the customer in mind



# A SHIPMENT WITH YOU IN MIND

Bianchi Group offers its customers a **complete, efficient** and **fast system** for the management of **all shipment needs** in Italy and Europe.

- Customised solutions and dedicated express shipments
- Collections and deliveries with tail-lift trucks
- Delivery at agreed times, by appointment
- Delivery to boutiques and shopping malls
- ADR cargo transportation
- Resource Management
- COD Management
- Track and Trace for consistent monitoring of the shipments
- Trade fair management
- POD tracking on our website available to our customers.





Bianchi Group offers **specific solutions** for different industry areas:

#### Fashion

Customised solutions for **fashion, textiles and luxury** goods.  
Optimal management during peak seasons.

#### Lighting

A dedicated team for handling goods with **total respect for the fragility of the product**.

#### Chemical

Transport and assistance **in compliance with current regulations**.

#### Industrial

Transport and logistics is the integral part of the process.  
Dynamic solutions **to meet quality requirements**, the optimisation of timings and costs.

#### Electronics and Hi-Tech

We take particular care in the distribution processes for goods that must reach the market **without delay and in perfect condition**, avoiding any damage risk.

#### Automotive

Value-added logistic solutions for the automotive **supply chain** 24/7.

#### E-commerce

**Physical, instructive and organised** management of products from the supply source to the end consumer.

#### Valuables (Novazzano's Branch)

Shipments carried out in **armoured vehicles**, deliveries fulfilled by armed guards.  
Equipped and **video-controlled vaults**.

Bianchi Group boasts an important network of reliable partners, which allows it to control and manage shipments from warehouse to their destination.

- **Regular departures from and to the whole of Europe**
- **High performance distribution system**
- **LCL services, fully –loaded trucks and dedicated services**







CENTRAL EUROPE	DESTINATION	DEPARTURES	TRANSIT TIMES
Austria	68 Lustenau	Daily	48/72 h
	23 Guntramsdorf	Twice a week	48/72 h
	40 Pasching	Twice a week	72/96 h
Belgium	93 Aalst	Daily	48/72 h
France	06 Nice	Daily	48/72 h
	68 Mulhouse	Daily	48/72 h
	69 Lyon	Daily	48/72 h
	95 Paris	Daily	48/72 h
	26 Valence	Twice a week	72/96 h
	44 Nantes	Twice a week	72/96 h
	59 Roncq	Twice a week	72/96 h
Germany	66 Perpignan	Twice a week	72/96 h
	21 Hamburg	Daily	72/96 h
	41 M'gladbach	Daily	48/72 h
	49 Osnabruck	Daily	48/72 h
	70 Stuttgart	Daily	48/72 h
	72 Burladingen	Daily	48/72 h
	87 Memmingen	Daily	48/72 h
	04 Leipzig	Twice a week	72/96 h
	99 Nohra	Twice a week	48/72 h
Great Britain	DA London	Daily (multiple)	72/96 h
Greece	18 Athens	Weekly	48/72 h
	54 Thessaloniki	Weekly	72/96 h
Ireland	Dublin	Daily	96/120 h
Malta	Marsa	Fridays	48/72 h
The Netherlands	47 Roosendaal	Daily	48/72 h
Portugal	40 Porto	Daily	72/96 h
	11 Lisbon	Twice a week	96/120 h
Spain	08 Barcelona	Daily	48/72 h
	46 Valencia	Daily	48/72 h
	20 Irun	Twice a week	48/72 h
	28 Madrid	Twice a week	72/96 h
Switzerland	06 Chiasso	Daily	48/72 h
Tunisia	20 Tunis	3 Times a week	72/96 h
Turkey	81 Istanbul	Twice a week	96/120 h

NORTHERN EUROPE	DESTINATION	DEPARTURES	TRANSIT TIMES
Denmark	11 Vejle	Weekly	48/72 h
Finland	04 Tuusula	Weekly	72/96 h
Norway	15 Vestby	Weekly	72/96 h
Sweden	30 Halmstad	Weekly	72/96 h
	12 Hagersten	Weekly	72/96 h

EASTERN EUROPE	DESTINATION	DEPARTURES	TRANSIT TIMES
Albania	10 Ljubljana	Twice a week	72/96 h
Belarus	22 Minsk	Weekly	7/ 8 days
Bosnia	10 Ljubljana	Twice a week	72/96 h
Bulgaria	10 Sofia	Weekly	4/5 days
Croatia	10 Ljubljana	Twice a week	48/72 h
Estonia	15 Tallin	3 Times a week	120 h
Kazakistan	Astana	TBC	TBC
Latvia	10 Riga	3 Times a week	96 h
Lithuania	23 Vilnius	3 Times a week	72 h
Macedonia	10 Ljubljana	Twice a week	4/5 days
Moldavia	11 Bucarest	TBC	TBC
Poland	00 Warsaw	Twice a week	72/96 h
	43 Orzesze	Twice a week	72/96 h
Czech Republic	37 Ceske Budejovice	Twice a week	48/72 h
Romania	11 Bucarest	Twice a week	72/96 h
	30 Timisoara	Twice a week	72/96 h
Russia	10 Moscow	TBC	TBC
Serbia	10 Ljubljana	Twice a week	72/96 h
Slovakia	82 Bratislava	Twice a week	48/72 h
Slovenia	10 Ljubljana	3 Times a week	24/48 h
Ukraine	252 Kiev	TBC	6/7 days
Hungary	12 Budapest	Twice a week	48/72 h



# A REAL MADE-TO-MEASURE SERVICE

Supply chain management is increasingly seen by companies as a strategic industrial and commercial element. With this perspective, unlike what is usually proposed in the freight world, Bianchi Group has decided to integrate its services by distinguishing:

- 1) **“Standard” flow of goods** that has a limited impact on the company’s industrial and commercial organisation and can be managed with “traditional” shipment solutions.
- 2) **“Strategic” or “critical” flow of goods** that requires an “ad hoc” management, as they have a strong impact on the organisation of production (risk of production line loss...) and/or sales (degradation of image, risk of penalties ...).

**This service is called JIT!**



**Just In Time**

## How?

- Analysing the logistic organisation and the industrial and commercial details of the client (1 client = 1 problem)
- Identifying standard flows by providing “traditional” shipping solutions
- Identifying strategic/critical flows, as well as industrial/commercial risks (and related induced costs) offering “value-added” solutions that include:
  - 1) Perfect Transit Time monitoring and delivery dates (neither before nor after).
  - 2) Emergency management (example: 24h “Express LCL” service for France, Spain, Germany, 48h “Express LCL” service for the UK, Belgium and The Netherlands).
  - 3) Custom time management and related information management.
  - 4) Periodic verification of congruence between logistical needs and proposed solution.

## What are the Benefits For You And Your Customers?

**Productive / Organisational:** better control on procurement, reduction of security stocks, reduced use of “dedicated” shipping solutions, reduced risk for production line loss...

**Commercial:** reduced risk of “non-compliance” / penalties in the event of a delay due to reasons beyond control, consistency of product quality / customer service, corporate image enhancement, customer loyalty...



# DEDICATE SHIPMENTS

A reliable distribution and collection network across the national territory. Dedicated vehicles parking area. Specialised partners for the management of the merchandise and geographical distinction at regional, provincial and local level.

GPS systems for controlling and locating the means

In order to ensure a greater safety in the traceability of goods, Bianchi Introduced the geo-location system in Lombardy. Such a system was developed and tested according to the specifications relating to the shipment of goods “LTL”.

- The objective of freight geo-location is to provide increasingly accurate services to its customers
- Delivery of real-time shipments
- Constant traceability of your merchandise
- Better security against theft
- Compliance with quality standards

Own fleet of more than 100 vehicles



REGION	PROVINCE	DEPARTURES	TRANSIT TIMES
Lombardy	20 – MI	Daily	24 h
	26 – LO	Daily	24 h
	21 – VA	Daily	24 h
	22 – CO	Daily	24 h
	23 – LC	Daily	24 h
	23 – SO	Daily	48/72 h
	24 – BG	Daily	24 h
	25 – BS	Daily	24 h
	26 – CR	Daily	24/48 h
	27 - PV	Daily	24/48 h
	46 – MN	Daily	24/48 h
Piedmont	10 – TO	Daily	24/48 h
	11 – AO	Daily	48/72 h
	12 – CN	Daily	24/48 h
	13 - VC	Daily	24/48 h
	13 - BI	Daily	24/48 h
	14 – AT	Daily	24/48 h
	15 – AL	Daily	24/48 h
	28 - NO	Daily	24/48 h
Liguria	16 – GE	Daily	48/72 h
	17 – SV	Daily	48/72 h
	18 – IM	Daily	48/72 h
	19 – SP	Daily	48/72 h
Triveneto	30 – VE	Daily	48/72 h
	30 - VE * (Mestre)	Daily	24/48 h
	31 – TV	Daily	24/48 h
	32 - BL	Daily	24/48 h
	33 – PN	Daily	48/72 h
	33 – UD	Daily	48/72 h
	34 – TS	Daily	48/72 h
	34 – GO	Daily	48/72 h
	35 – PD	Daily	24/48 h
	36 - V I	Daily	24/48 h
	37 – VR	Daily	24/48 h
	38 – TN	Daily	48/72 h
	39 – BZ	Daily	48/72 h
	45 – RO	Daily	24/48 h

REGION	PROVINCE	DEPARTURES	TRANSIT TIMES
Emilia R.	29 – PC	Daily	24/48 h
	40 – BO	Daily	24/48 h
	41 - MO	Daily	24/48 h
	42 - RE	Daily	24/48 h
	43 – PR	Daily	24/48 h
	44 – FE	Daily	24/48 h
	47 - FC	Daily	24/48 h
	47 – FO	Daily	24/48 h
	47 – RN	Daily	24/48 h
	48 – RA	Daily	24/48 h
Tuscany	50 - F I	Daily	24/48 h
	51 - PT	Daily	24/48 h
	52 - AR	Daily	48/72 h
	53 - S I	Daily	48/72 h
	54 - MS	Daily	24/48 h
	55 - LU	Daily	24/48 h
	56 - P I	Daily	24/48 h
	57 - L I	Daily	24/48 h
	58 - GR	Daily	48/72 h
Umbria	59 - PO	Daily	24/48 h
	05 – TR	Daily	48/72 h
	06 – PG	Daily	48/72 h
Marche	60 – AN	Daily	48/72 h
	61 – PS	Daily	48/72 h
	62 – MC	Daily	48/72 h
	63 – AP	Daily	48/72 h
Abruzzo	64 – TE	Daily	48/72 h
	65 – PE	Daily	48/72 h
	66 – CH	Daily	48/72 h
	67 – AQ	Daily	48/72 h
Molise	86 – CB	Daily	72/96 h
	86 - I S	Daily	72/96 h
Latium	00 – RM	Daily	48/72 h
	01 – VT	Daily	48/72 h
	02 - R I	Daily	48/72 h
	03 – FR	Daily	48/72 h
	04 – LT	Daily	48/72 h

REGION	PROVINCE	DEPARTURES	TRANSIT TIMES
Campania	80 – NA	Daily	48/72 h
	81 – CE	Daily	48/72 h
	82 – BN	Daily	48/72 h
	83 – AV	Daily	48/72 h
	84 – SA	Daily	48/72 h
Apulia	70 – BA	Daily	72/96 h
	71 – FG	Daily	72/96 h
	72 – BR	Daily	72/96 h
	73 – LE	Daily	72/96 h
	74 – TA	Daily	72/96 h
Basilicata	75 – MT	Daily	96/120 h
	85 – PZ	Daily	96/120 h
Calabria	87 – CS	Daily	96/120 h
	88 – CZ	Daily	96/120 h
	88 – KR	Daily	96/120 h
	88 - VV	Daily	96/120 h
Sicily	89 – RC	Daily	96/120 h
	90 – PA	Daily	96/120 h
	91 – TP	Daily	96/120 h
	92 – AG	Daily	96/120 h
	93 – CL	Daily	96/120 h
	94 – EN	Daily	96/120 h
	95 – CT	Daily	96/120 h
	96 – SR	Daily	96/120 h
	97 – RG	Daily	96/120 h
	98 – ME	Daily	96/120 h
Sardinia	07 – SS	Daily	96/120 h
	08 – NU	Daily	96/120 h
	09 – CA	Daily	96/120 h
	09 – OR	Daily	96/120 h

## THE CHALLENGE OF “MOVING” FASHION

In recent years, Bianchi Group has been specialising in an area of the shipping sector that underpins the quality of the goods and maximises the flexibility of the resources involved. It is the dedicated trade fair service, which is designed to take on **the collections for both fairs and fashion events** around the world. At Première Vision Paris Bianchi Group's personnel remain on site (and available) during the trade fair and at the end of the event. They oversee the collection of merchandise thereby ensuring continuity of service. Bianchi Group's clothing and accessories sector represents **an area of continuous growth** and dedicated investments.

## LIGHTING: WHEN REFINEMENT WINS

When the care and attention to detail become vital...

Ensuring the successful worldwide shipment of extremely fragile and expensive lamps, chandeliers and other lighting materials demonstrates a **focus on quality**.

Major manufacturers of high quality lighting are satisfied customers of Bianchi Group.

We specialise in **handling “the fragile”**, which includes ad hoc collection and delivery procedures, and the optimisation of space within the mode of transport itself.

In the “lighting” as well as in the “fashion” sector, it is possible to offer a JIT collection/delivery service for trade fairs. The products are monitored on-site to ensure maximum safety.







## IN THE SPIRIT OF THE FUTURE

Improving existing services by deploying them with technologically advanced solutions. Though it may be reductive, it may be summarised in a phrase: the ongoing innovation process in Bianchi Group has its strength and development in its **Track and Trace** service and the realisation of mono or bi-directional **EDI streams**. Traceability, a service that can be considered an **added value** for a non-courier freight forwarder, is mostly steered towards LCL shipments.

Although computerised, it has been designed in a user-friendly way through a dedicated section of the site whereby **the customer can follow the progress** of the shipment and scan the proof of delivery.

In regards to the **Electronic Data Interchange**, this is one of the new frontiers of Bianchi Group. In the technological area of Casnate con Bernate there is a system where a **Dedicated Software House** is charged with interfacing the Bianchi Group's outflow and return flow data with the customer's management system. A team of dedicated staff processes and elaborates the data flow of each single shipping company by streamlining e-mail activities between operators, thus eliminating potential human errors. This integration leads to a **reduction in time and costs**, ensuring a better level of service and an easier collaboration, facilitating the use of data relating to the delivery status and cost control.

## THE AREA THAT UNITES...

SATISFIED CUSTOMER AND COSTS UNDER CONTROL

With more than 12.000 sq.m and 15.000 pallet spaces available, Bianchi Group offers quality logistics services tailor-made for every customer; all within facilities that are fully equipped with pallet racks and supported by the best security systems.

Qualified staff organise and manage the various logistics Services specialising mainly in the management of e-commerce products and the storage and distribution of different products in various market sectors. We complete our offer with additional services such as:

- **Controlli di qualità**
- **Confezionamento**
- **Assemblaggio**
- **Imballaggio**
- **Ricondizionamento prodotti**
- **Etichettatura**
- **Gestione documentale**
- **Sviluppo flussi EDI**







■ Planning and Monitoring

Through careful analysis, Bianchi Group offers its customers essential support for the outsourcing of their storage and distribution activities.

Each activity is entirely customised thanks to a thorough mapping of flows, both goods and processes, and supported by customised IT systems or easy EDI exchanges that ensure complete traceability and effectiveness.

The constant optimization of space and resources ensures a high level of service and a simple and efficient cost control, thus enabling its customers to devote their resources to the development of their core business.

The trend of constant improvement pushes the Bianchi Group to pursue an unprecedented quest for quality by offering new operating and management solutions that are monitored accurately.



■ Cash Flow Management and Value-added Services

Bianchi Group has a highly motivated team, ready to closely follow the flow of goods both Inbound and Outbound, paying attention to the timing and the agreed costs.

Each activity is handled in person by a single contact that centralises the management of all the steps by simultaneously assisting our customers in managing their operational phase. A team of movement experts performs all agreed processes accurately. They complete their performance with value-added services that are studied and defined down to the smallest detail.

# STRUCTURES



MONTANO LUCINO

8.000 sq.m  
11.500 PP

**Sector:**  
industrial, lighting

**Movement data:**  
ca 34.000.000 udc  
ca 35.500.000 udp  
ca 4.000 Inbound orders  
ca 65.000 Outbound orders



CERNOBBIO

3.000 sq.m  
2.500 PP

**Sector:**  
Clothing, Fashion

**Movement data:**  
ca 2.579.000 udc  
ca 2.211.000 udp  
ca 1.730 Inbound orders  
ca 5.870 Outbound orders



CASNATE CON BERNATE

2.900 sq.m  
1.512 PP

**Sector:**  
Textile, Fashion, E-commerce

**Movement data:**  
ca 831.000 udc  
ca 829.700 udp  
ca 760 Inbound orders  
ca 3.650 Outbound orders



# OBJECTIVES WITHOUT BORDERS

Through a network of counterparts worldwide, Bianchi Group is able to offer a **high level of service** and the **best solutions** for tailor-made shipping solutions, regardless of whether the shipments is large or small. With the same dedication and commitment every day, Bianchi Group carries goods from one end of the world to the other.

Our customer service department is personalised to meet the widest range of needs. Instead of call centres, we **provide dedicated contacts** so that you always speak to the same person. Each shipment is entrusted to a professional who manages all aspects of the transit until it reaches its destination.



## SHIPMENTS BY AIR

Time moves quickly. For this reason, Bianchi Group works with major airlines and offers various boarding solutions.

With direct air services it can offer **fast shipments** with 24/48 hours transit time from airport to airport.

Upon request, Bianchi Group is able to consolidate shipments from different suppliers. This way it can offer a complete and effective service, allowing you to benefit from lower overall costs.

**Need a quick and fast delivery to your address?** No problem, Bianchi Group staff are always at your disposal for any request you may have.

## SHIPMENTS BY SEA

Bianchi Group builds your business. That is why nothing is left to chance.

It selects the **best shipping companies** and the most reliable services.

Bianchi Group carefully follows every stage of the shipping process, from collection of the merchandise to final destination.

It can offer **Full Container Load (FCL)** and **Less Container Load (LCL) solutions**, which guarantee best possible services and punctual communication.

As a **certified AEO**, Bianchi Group is able to carry out customs clearance at its own headquarters, avoiding long waiting times at the port and a significant reduction in the possibility of a visit by a customs officer.



# THE ADVANTAGES OF **THREE DEDICATED AREAS**

## VENETO - BIANCHI CASSOL

Within an increasingly strategic geo-location area, Bianchi Group has opened **Padua's operational headquarters** called Bianchi Cassol.

This is aimed at developing the market to and from the Veneto region in a dynamic and widespread fashion.

In line with Bianchi Group's quality standards, a focus on staff training and the use of technology was paramount when considering this area as it represents the **reference point** for shipments in one of the most industrialised areas of Italy. The head office is at Padua's Interport, 5.500 sq.m warehouse space with 54 bays.



## EMILIA ROMAGNA - BIANCHI MODENA

Following the vision of expanding its services within the various Italian production areas, Bianchi Group has opened a **new location in Carpi**. The team, all from the shipping industry, actively manage the regular lines with direct departures and arrivals to and from main European destinations.

The Carpi branch has 2.500 sq.m of warehouse space, several loading bays and a fleet of **20 dedicated vehicles** for the collection and delivery of goods.



## TOSCANA - BIANCHI FIRENZE

A strategically located branch in an area which is known as a fashion hub but offers so much more.

**Bianchi Group's Tuscan Location** has also been designed to support new international partners who have delivery and collection requirements in Central Italy. Bianchi Florence uses the vast skills of the Bianchi Group staff to offer **daily services** to and from the whole of Europe, as well as **sea/air services** with in house clearance, as Bianchi Group are AEO.



## COMMITMENT TO THE WORLD

A company that ships goods all over the world owes a duty of care to the world itself. Protecting the environment is the main pillar of the Bianchi Group Code of Ethics. By choosing shipments by rail whenever possible, Bianchi Group contributes annually to environmental savings in terms of CO<sub>2</sub>, while energy-saving waste is used by photovoltaic plants to produce alternative energy.

As for the international road network, Bianchi Group relies on a fleet of EURO6 vehicles and a selection of trusted hauliers driving EURO5 or even more advanced vehicles with pollution control systems.

Bianchi Group complies with the main disposal and recycling programs, encouraging employees to engage in environmental issues to inspire an attentive and conscious mindset outside the workplace.

### Data collection

A dedicated team is able to collect data on land transportation stages, taking into account not only single and cumulative shipments between different production sites and distribution centres but also the movement from the warehouse to the individual customers. Finally, we can provide shipment data and data relating to greenhouse gas emissions.



# OUR BRANCHES

<b>BIANCHI &amp; C. SRL</b> Via Adda 18/20   22070 - Casnate con Bernate (CO) Ph. +39 031.566811	<b>BIANCHI &amp; C. SRL</b> Via Valtellina 17   22070 - Montano Lucino (CO) Ph. +39 031.2287844	<b>BIANCHI &amp; C. SRL</b> Via Matteotti 39   2012 - Cernobbio (CO) Ph. +39 031.3347938
<b>BIANCHI &amp; C. SRL</b> Via Socrate 17/F   22070 - Casnate con Bernate (CO) Ph. +39 031.396340	<b>BIANCHI &amp; C. SR</b> Via Leopardi, 9   22070 - Grandate (CO) Ph. +39 031.566811	<b>BIANCHI MODENA SRL</b> Via dei Maniscalchi 10/12   41012 - Carpi (MO) Ph. +39 059.851152
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*In my life I have always believed that the concept of success is closely linked to speed.  
I trust in destiny, but I take pride in the hard work and passion  
that we have invested in the company...*

*Mario Pittorelli  
President, Bianchi Group*

[www.bianchitrasporti.com](http://www.bianchitrasporti.com)